UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In Re:

Case No.: 04-34330-DDO

Trevor David Hansen Cara Faye Hansen aka Cara Faye Nagel,

Debtor(s).

RESPONSE TO NOTICE OF HEARING AND MOTION FOR OBJECTING TO CLAIMED EXEMPTIONS

- TO: Charles W. Ries, Bankruptcy Trustee, Maschka, Riedy & Ries, Union Square Business Center, Suite 200, 201 North Broad Street, P.O. Box 7, Mankato, MN 56002-0007; United States Trustee, 1015 U. S. Courthouse, 300 South Fourth Street, Minneapolis, MN 55415:
- The Trustee has objected to claimed exemptions of Debtors relating to the homestead of the Debtors located at 906 14th Avenue SE, Austin, MN 55912 and each of the Joint Debtors' retirement accounts.
- 2. The Debtors listed the fair market value of said property on Schedule A to be \$48,100.00 which was the value assessed by the Mower County Assessor's office effective 2003. The balance on the mortgage of said property as of the date of filing was \$50,407.04.
- 3. The Debtors purchased the property on September 22, 1999 for the sum of \$55,000.00. See Warranty Deed dated September 22, 1999 attached hereto as Exhibit A which shows state deed tax of \$181.50.
- 4. Debtors refinanced this property due to financial problems in early 2004. In connection with that refinance, an appraisal was ordered. The property was appraised for the sum of \$77,400.00. It is the claim and contention of the Debtors that the value of the property was inflated due to the refinancing.

80287

- 5. As such, a Market Analysis of the property was ordered and completed on October 15, 2004. This Market Analysis was completed by Joe Fuhrman of Fuhrman Real Estate in Austin, Minnesota. Mr. Fuhrman has been a realtor in Austin, Minnesota for many, many years. Mr. Fuhrman values the property at \$65,000.00. Attached hereto as Exhibit B is a copy of said Market Analysis completed by Joe Fuhrman.
- 6. The Debtors accept the opinions of Joe Fuhrman with respect to the fair market value of their homestead. They have no reason to disagree with said valuation.
- 7. Debtor, Cara Faye Hansen, is employed through Austin Medical Center. Attached hereto as Exhibit C is Austin Medical Center's Policies and Procedures relating to the 403(b) plan and pension plan provided through Austin Medical Center. These documents reflect that the pension plan is subject to ERISA.
- 8. Debtor, Trevor David Hansen, is employed as an electrician through Local Union 343 in Rochester, Minnesota. Attached hereto as Exhibit D is the South Central MN Electrical Workers 401(k) Plan.
- Debtors, therefore, request an Order denying the relief requested in Trustee's
 Motion.

Dated: $\frac{10}{17}$, 2004

ADAMS, RIZZI & SWEEN, P.A.

Dean K. Adams

Attorney License No. 209508

Attorney for Debtors

300 First Street NW

Austin, Minnesota 55912

(507) 433-7394

| , - , (-) | |
|---|---|
| Individual(s) to Joint Tenants 34-34(1) | |
| No delinquent taxes and transfer entered; Certificate | |
| of Real Estate Value () filed () not required | OFFICE OF COUNTY RECORDER |
| Certificate of Real Estate Value No. 2933 5 | MOWER COUNTY MINNESOTA |
| certificate of Real Estate Value No. 917555 | MOWER COUNTY MINNESOTA |
| Near) | DOCUMENT NO. 476359 |
| Shew rode Oliverde | |
| | I hereby certify that the within instrument was filed in this office for record on 9-23-99 at 2 AM PM |
| 2) County Auditor | |
| by | Susan M. Davis, County Recorder |
| Deputy | Q1.1 Condia |
| | Property. |
| STATE DEED TAX DUE HEREON: \$181.50 | Deputy |
| STATE DEED TAX DUE HEREON:\$181.50 | |
| Date: September 22, 1999 | (reserved for recording data) |
| | |
| FOR VALUABLE CONSIDERATION, Jeffrey M. Cull | |
| | (marital status), Grantor(s), |
| somehr convey(s) and warment(s) to Trayor D. Hangan on | |
| nereby convey(s) and warrant(s) to Trevor D. Hansen an | , Grantees, as joint |
| enants, real property inMower | County, Minnesota, described as follows: |
| Lot 4, in Block 11 of Kaufman's Second Addition to the | |
| or in block II of featifully 5 decord (addition to the | Only of Funding, World's Country, Williamsonia. |
| | |
| | |
| | |
| | |
| | |
| The Seller certifies that the Seller does not know of any | wells located on the above described real property |
| the bonds defined that mid bonds does not know of any | Total Addition on the above added to a rough property. |
| | |
| | |
| (if more space is needed, c | |
| ogether with all hereditaments and appurtenances belong | sing thereto, subject to the following exceptions: |
| | |
| | |
| No 07271 | |
| Ruth Harris, Treasurer Nº 07371 | |
| Date 9-83-99 | 1 M 2 P / A |
| 10:50 | |
| MOWER COUNTY Deed Tax Amt. \$ 181.50 | Caffrey M Cirlow |
| TREASURER | Jeffrey M. Culbert |
| TREASURER | Jeffrey M. Culbert |
| TREASURER | Jeffrey M. Culbert |
| STATE OF MINNESOTA | Jeffrey M. Culbert |
| STATE OF MINNESOTA | Jeffrey M. Culbert |
| STATE OF MINNESOTA | Jeffrey M. Culbert |
| STATE OF MINNESOTA COUNTY OF MOWER | |
| STATE OF MINNESOTA | |
| THE STATE OF MINNESOTA COUNTY OF MOWER The foregoing instrument was acknowledged before | me on September 22, 1999, |
| THE STATE OF MINNESOTA COUNTY OF MOWER The foregoing instrument was acknowledged before | me on September 22, 1999, |
| THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED BEFORE | e me on September 22, 1999, |
| THEASURER STATE OF MINNESOTA COUNTY OF MOWER The foregoing instrument was acknowledged before by Jeffrey M. Culbert, a single person | September 22, 1999 Date , Grantor(s). |
| The foregoing instrument was acknowledged before by Jeffrey M. Culbert, a single person | e me onSeptember 22, 1999, |
| THEASURER STATE OF MINNESOTA COUNTY OF MOWER The foregoing instrument was acknowledged before by Jeffrey M. Culbert, a single person NOTARIAL STAMP OR SEAL (OR OTHER TITLE OR RANK): MARY HUNTLEY NOTARY PUBLIC-MINNESOTA | E me on |
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Market Analysis For Trevor & Cara Hansen 906 14th Ave SE Austin, MN 55912





Legal Description: Lot 4 Block 11 Kaufman 2nd

Parcel # 34.340.1280 Lot Size: 50x130

Age: 1950

Real Estate Taxes: \$378/year

Tax Value: \$51,300

Last Sold: \$55,000 in Sept. 1999

House is 994 sq. ft. on main
312 sq. ft. upstairs
994 sq. ft. of unfinished lower level
Total sq. ft. = 2309

Garage 14x22 or 308 sq. ft.

Narrative Description of home... This is a typical 1 1/2 story SE Austin home located on a dead end street. Many years ago a 16x7 addition to the east was added on the kitchen, which makes the kitchen large enough to feed a good size family. Main floor consists of the living room, kitchen, bath and one bedroom converted to an office.

The upstairs consists of 1.5 bedrooms, as you have to walk through one bedroom to get to the other. The basement is unfinished. It shows evidence of being wet. There are several problems with the home. First it is only 60 amp electric service. To be sold, it must be upgraded to 100 amp. The basement floor has a heave in the middle and is alarming. I have not seen a floor like this before. There is only one bath in this home located on main and it is only a two bedroom, as you have to walk through the third to get to the second. The furnace is old.

However, there are a number of nice features. The home has steel siding, the garage is wood. The kitchen is nice and large, as is the living room. The house needs some TLC before it could be sold. However, it is a sellable home. The back yard is adjacent to an open field, which is nice.

The three comps that I have enclosed are all sales that have taken place in the last year. They are all story 1/2, all only had one bath. Most had better garages. All had updated electricity. Two paid concessions to sell.

Residential • Farms • Acreages • Commerical



My opinion of price is \$65,000 as is. It is my opinion that the list price would be \$69,900, however, a fair sale price for the property in a timely manner is \$65,000. Finally it is my opinion that this price is not inflated for refinance and this is a true value as we move into the winter season.

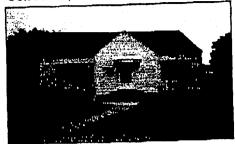
Sincerely,

Joe Fuhrman Owner/Broker

Fuhrman Real Estate 507-437-6665

Prepared by: Joe Fuhrman 507-433-3802

October 15, 2004



2800926 Listing #: \$69,900 List Price: Year Built: 1952

Status: Style: Ownership: Closed 1-1/2 Story Single Family

Terms: 1218 CO30 Possession: 0.00

Acres Est: Bedrooms: 3 Baths:

Close Price: Close Date:

\$67,000 12/12/03

Garage Stalls:

Address:

Total SqFt:

2106 East Oakland Ave Austin, MN 55912

Specifications/Legal

SqFt, Above Grd: SaFt, Main:

SaFt. Below Grd:

Air Conditioning:

Heat Type:

Heat Fuel:

Avg Utilities:

Water Sftnr:

Water:

Sewer.

Area

499 1218 812 812

Window

None

City

City

Forced Air

Natural Gas

Garage Type: Garage SqFt: 760 Drive Type: Exterior:

Trim:

Concrete

Detached

Hardboard/Mason Shingle

Roof Type: Waik Out: No

Fireplaces: Froi Fuel: Plat:

Schools

Flem: Austin

JH/Mdl: Austin

High: Austin

Zoning: Lot Size Desc:

58×153

Parcel: Basement:

34-725-0260 Part Finished

Legal Desc: Call listing agent

Austin-24

Mower County

Layout

MNFL BEDR MNFL BEDR MNFL FULL MNFL KITC MNFL LIVI 2NDF MAST

Spacious

MLS Area:

Region:

Amenities

Est-in Kitchen

Taxes/Fees 550

Gross Taxes: 2003 Tax Year: нз Tax Class: Assessments: None

Assoc Fee: Available Financing

Contract for Deed Insured Conventional

FHA Conventional Cash

included

Sec-Twn-Rng:

Not Included

Three bedrooms, one bath, home in Austin. Property features a huge three car garage and an eat-in kitchen. Immediate possession.

Listing Information

Owner: Phone: Occupant: Hornel Employees Credit Union 507-434-3319

Listing Agent: Agent Phone: Listing Office:

Office Phone:

Brent Mees 507-288-7665 **Edina Realty Rochester**

507-288-7665

DOM: Selling Agent: 54 Brian Blecker

Selling Office: Concess:

Blecker Realty Austin DN: No

Lockbox Key Loc: Contingency: None

Contract for Deed

Bonus: BA: Yes Comm: 3

D/V: No

SA: Yes Comm: 3 Facil: Yes Comm: 3

D/V: No

Financing: Exclusive:

Yes

Vacant

Min Com:

Instructions: Call agent with intent to show. Brent (507) 251-8614.

Fuhrman Real Estate 507-437-6665

Prepared by: Joe Fuhrman 507-433-3802

October 15, 2004



Closed Status: 2803586 Listing #: 1-1/4 Story Style: \$70,500 List Price: Single Family Ownership: Year Built: 1926 Terms: 2,040 Total SqFt: Possession Close 0.11 Acres Est: Close Price: \$68,950 2 Bedrooms: 08/24/04 Close Date: Baths:

10x9

9x10

6x7

2NDF BEDR 13x13 New Carpet

12x12 Carpet

Garage Stalls: 2

Address:

612 9th Ave SW Austin, MN 55912

Layout

MNFL BEOR

MNFL D/O

MNFL DINI

MNFL FULL

MNFL LIVI

Specifications/Legal

Garage Type: Detached SaFt. Above Grd: 1,224 576 Garage SqFt: 816 SaFt, Main: Drive Type: Concrete Saft, Below Grd. 816 Exterior: Slate Central Air Conditioning: Painted Trim: Forced Air Heat Type: Shingle Natural Gas Roof Type: Heat Fuel: Walk Out: Nο \$129.00 Ava Utilities: ۵ Fireplaces: included Water Sftnr: Frpi Fuel: City Water:

None Plat: City Sewer: 34-365-1370 Parcel: Zoning: Unfinished Basement: Lot Size Desc: 40×125

Lot 25 Bik 006 Kenwood Park Legal Desc:

Schools **Area**

Stove, Refrigerator, Water Softener, Small chest freezer,

Elem: Austin Austin-24 MLS Area: JH/Mdi; Austin **Mower County** High: Austin

Region: Sec-Twn-Rng: included

Taxes/Fees Amenities Gross Taxes: 368 Parch Tax Year: 2004 Formal Dining Room NHS Tax Class: Assessments: None

Carpet, ceiling fan

10x13 Carpet, Ceiling fan

2NDF OTHR 13x19 Sitting room, walk through, new carpet

Study, open to living room

Newer plumbing, and fixtures

Assoc Fee: Available Financing

169

1700

James DeBoef

Steichen Real Estate

Not included

Washer, Dryer

Updated story and a half home with fenced back yard. New 24x24 garage. Updates include: roof 1999, Plumbing 2000, Wiindows 2001, and 24x24 garage in 2003.

Listing Information

DOM: Sue Maus Listing Agent: Olson:Sue Owner: Selling Agent: 507-434-4268 Agent Phone: 111-111-1111 Selling Office Phone: **Edina Realty Austin** Listing Office: Renter Occupant: Concess: 800-989-1008 Office Phone: Lockbox Key Loc: Yes SA: Bonus: Contingency: Inspection Facil: Yes Comm: 3 DAY: No BA: Yes Comm: 3 FHA Financing:

Min Com: Yes Exclusive:

Instructions: Vacant, show and sell.

DN: No

D/V: No

Close Date:

Fuhrman Real Estate 507-437-6665

Prepared by: Joe Fuhrman 507-433-3802

09/30/04

October 15, 2004



Status: Closed 2900602 Listing #: 1-1/2 Story Style: \$67,500 List Price: Single Family Ownership: 1940 Year Built: Tems: 1.820 Total SqFt: Possession imm Acres Est: 0.11 Close Price: \$66,820

9x11

9x10

9x14

6x10

12x16

Bedrooms: 3 Baths: Garage Stalls: 2 Address:

911 8th Ave SW Austin, MN 55912

Layout

MNFL BEDR

MNFL BEDR

MNFL DINI

MNFL FULL

MNFL KITC

MNFL LIVI

2NDF BEDR 12x20

Specifications/Legal

Heat Fuel:

Avg Utilities:

Water Sfinr:

Water:

Sewer:

Zoning:

Area

MLS Area:

Region:

SqFt, Above Grd: 1,120 784 SqFt, Main: 700 SqFt, Below Grd: Air Conditioning: None Heat Type:

Forced Air Natural Gas

Roof Type: Walk Out: Fireplaces: None Frpl Fuel: City

City Residental Lot Size Desc: 40x125 Lot 10, Block 4, Kenwood park Legal Desc:

Austin-24 **Mower County** Schools Elem: Southgate

Garage Type: Detached

Black Top

Shakes

Shingle

34,365,0620

Unfinished

No

Ω

Garage SqFt: 440

Drive Type:

Exterior:

Trim:

Plat:

Parcel:

Basement:

JH/Mdl: Ellis High: Austin

Taxes/Fees Amenities

Gross Taxes: 458 2004 Tax Year: Tax Class: HS Assessments: none Assoc Fee:

Included

Sec-Twn-Rng:

Available Financing

Not Included

Comments

Lenox Pulse furnace 1992, newer water heater

Listing Information

Owner: Phone: Occupant:

Key Loc:

Knudson Estate 000-0000 Vacant Lockbox

Contingency: None Financing: FHA Yes Exclusive:

Agent Phone: Listing Office:

Office Phone: Banus: BA: Yes Comm: 3 Min Com:

Listing Agent:

507-433-1111 Fawver Agency 507-433-1111

Charles Fawver

DN: No

DOM: Selling Agent Selling Office:

Concess:

26 Patty Blaser Fawver Agency 1620 closing costs

DIV: No

Comm: 3 Yes Comm: 3

SA: Facil: Yes

DN: No

Instructions: vacant - use lock box

AUSTIN MEDICAL CENTER POLICIES AND PROCEDURES

Originating Dept: Human Resources

Effective Date: 1/1/03

P.M. Page: 1 of 2

Policy Reference: N/A

Supersedes: 8/5/02

Policy No: XII.208

SUBJECT:

403(b) Plan

VALUES:

We Value the Future

We will: Be cost effective and financially strong

POLICY:

Austin Medical Center (AMC) will make available to all staff 403(b) plan options which will enable them to make a pre-tax deferral of a portion of their compensation for personal

retirement savings.

PROCEDURE:

Three 403(b) plan options are available: 1.

- Alliance Benefit Group
- American Express IDS Financial **b**.
- Fidelity Investments c.
- There is no minimum amount. Contributions may be a fixed dollar amount or a percentage of gross 2. wages. Staff may defer up to the lesser of the following (in each corresponding year):

| 2003 | 75% of pay | Or | \$12,000 |
|------|------------|----|----------|
| 2004 | 75% of pay | Or | \$13,000 |
| 2005 | 75% of pay | Or | \$14,000 |
| 2006 | 75% of pay | Or | \$15,000 |

- All staff are eligible for participation and may enroll at any time. Staff may also change their 3. contribution level at any time.
- 4. AMC will make a matching contribution to the pension plan for those staff who contribute to one of AMC's 403(b) plans. The matching contribution will be 50% of the first \$1056 a staff member contributes to a 403(b) plan. The matching contribution will be based on the staff member's total annual contribution to their 403(b) account. The maximum matching contribution that the AMC will make is \$528.00. The matching contribution will be made as an additional contribution to the AMC Pension Plan and is subject to the pension plan provisions, including the following vesting schedule:

| Years of Service | Vested Percentage |
|------------------|-------------------|
| 1 | 10% |
| 2 | 20% |
| 3 | 40% |
| 4 | 60% |
| 5 | 80% |
| 6 | 100% |
| | |

- 5. Staff 403(b) plan contributions are made every pay period via payroll deduction. Contributions may be elected as a percent of income or fixed dollar amount.
- 6. Specific details regarding 403(b) plans are provided in plan descriptions and prospectus available in the Human Resources Department.
- 7. Inquiries regarding 403(b) plan options and enrollment are to be directed to the Human Resources Department.
- 8. Staff may request distribution of their account, in the following events:
 - a. attainment of age 59 ½, (subject to 20% federal income tax withholding), in service distributions are not available;
 - b. separation from service before age 59 ½ you may start taking distribution of your account balance (subject to 20% federal income tax withholding, and a 10% IRS early withdrawal penalty), or roll balance to an independent retirement account, or your future employer's plan;
 - c. if you become totally and permanently disabled, you may start taking distribution;
 - d. if you should die, your beneficiary may start taking distribution;
 - e. If you should terminate employment with AMC but transfer employment to another Mayo affiliated organization, you are prohibited from taking any kind of distribution or completing any rollover from your 403(b) account.

| Submitted by: | | | | * - | | |
|---------------|------------|--------------|-----------------|--------|------|--|
| | Rod Norder | ng, Director | of Human Res | ources | Date | |
| Approved by: | | | | | | |
| Approved by. | Don Brezic | ka, Executi | ve Vice Preside | ent | Date | |

2/29/96, 1/1/97, 1/1/98, 6/1/98, 10/99, 1/2000, 8/01, 8/02

Policy No: XII.207

Effective Date: 8/5/02

SUBJECT: Pension Plan

VALUE:

We Value Teamwork

We will: Recognize and value each individual's contribution to the whole

POLICY: The Austin Medical Center (AMC) will provide a pension plan to all non-temporary staff except for PACE Local 7-0578 staff.

PROCEDURE:

- 1. AMC maintains an employee pension plan which is subject to the Employee Retirement Income 1974 as amended (ERISA). Pension funds will be invested by Alliance Benefit Group into investments selected by participating staff.
- 2. Staff are eligible for the pension plan provided they have:
 - o attained age 21
 - o six months of continuous employment with the Austin Medical Center
- 3. Once a staff member has met the above eligibility requirements, she/he will formally enter the plan as of the next January 1, April 1, July 1, or October 1, whichever comes first. Contributions will be based upon compensation for the year received after the plan entry date. AMC will make the following contributions each pay period:
 - a. 4% of gross earnings up to \$13,200;
 - b. An additional 8% of gross earnings in excess of \$13,200; and,
 - c. 50% match on the first \$1,056 contributed to the 403(b) plan each year, up to a maximum of \$528 per year.
- 4. 403(b) contributions are always 100% vested. All AMC pension plan contributions and matching 403 (b) contributions, however, are subject to the following vesting schedule:

| Years of Service | Vested % |
|------------------|----------|
| 1 | 10% |
| 2 | 20% |
| 3 | 40% |
| 4 | 60% |
| | |

| 5 | 80% |
|---|------|
| 6 | 100% |

A year of service is defined as working at least 1000 hours within one calendar year. The total number of hours may not be added together from multiple years to equal 1000 hours. For example, a staff member works 500 hours during one calendar year and 500 hours in the next calendar year. The staff member may not total those hours to gain one year of vesting. The staff member must work at least 1000 hours during one calendar year to become one year vested. Therefore, staff working less than 1000 hours within one calendar year will see a contribution from AMC, but will not vest for the year as the 1000 hours for one year of service requirement was not met.

- 5. Staff have the discretion to invest their pension plan assets among specified options. The investment options are selected by the Retirement Committee with the assistance of Plan Consultants. Fund selection criteria includes financial stability and strength, fund objectives, risk characteristics, and past investment performance. The investment options will be periodically reviewed and may be changed by the Retirement Committee and Plan Consultants.
- 6. As a participant in the Austin Medical Center Employees' Pension Plan, staff will have "daily" access to their account through the RETIREMENT PLAN INFORMATION CENTER (1-800-495-4015) or the Alliance Benefit Group website. (http://www.myabg.com) Shortly after involvement in the pension plan, staff will receive a personal identification number (PIN) in order to:
 - a. access account balance information;
 - b. change investment percentages for future contributions; and,
 - c. initiate investment fund transfers of current account balances.
- 7. AMC is the Fiduciary of the plan. Alliance Benefit Group is the plan Administrator. Frontier Trust in the Trustee of the plan.
- 8. Inquiries regarding the pension plan are to be directed to the Human Resources Department.
- 9. Once a staff member's pension plan account balance exceeds \$5,000, she/he is entitled to leave it in the plan until age 70 ½ where it will continue to have the opportunity to grow and earn interest on a tax-deferred basis. Staff may request payment of your vested account balance in the following events:
 - o Normal Retirement Age (age 65)
 - o Early Retirement Age (age 55 and 6 years of service)
 - o A staff member becomes totally and permanently disabled
 - o A staff member dies, the beneficiary may start taking distribution
 - o Termination of Employment
 - o Staff that terminate employment with AMC but transfer employment to another Mayo affiliated organization are prohibited from taking any kind of distribution or completing any rollover from their Pension account.

The law mandates certain forms of distribution unless the staff member and their spouse elect otherwise. Distributions are done 45-60 after the staff member's last day of employment or request for distribution,

whichever is later.

BACK TO THE INDEX PAGE



AUSTIN MEDICAL CENTER ATTN: ROD NORDENG 1000 1ST DRIVE AUSTIN, MN 55912

Sea: 954



CARA F HANSEN 906 14TH AVE SE AUSTIN, MN 55912 01082651

Austin Medical Center 403(b)

| Account Summary | Care Care | 01/01/2004 — 03/31/2004 |
|--|--|--|
| Date of the Manager State (0) (0) | and the second s | |
| Balance on All Accounts (01/01/2004) Earnings Gain/Loss | | Your Vested Balance |
| Contributions | | \$ 10,314.22 |
| Expenses | | Charles Transaction and Control of the Control of t |
| Distributions Other (See pages 4 & 5 for details) | \$ 0,00 \$ 2,000 | Your Account Rate of Return |

Message Board

Important Messages from Alliance Benefit Group:

Balance on All Accounts (03/31/2004)

Personal Data Website Feature: When accessing your retirement account balances on the website, please check the new Personal Data menu item and verify your data is correct. If changes need to be made, or if you have an email address, please enter the correct information and then click on submit to update your personal information.

<u>E-Statements:</u> Reminder, you now have the option to receive your quarterly statement online instead of receiving it in the mail. To register, go to https://www.superstatement.com/reg/abgm, click on "Sign Me Up", and enter your information. It's that easy!

<u>Please Note:</u> You may have noticed there are now 8 numbers appearing to the right of your address. These numbers are a result of a new tracking system being utilized to insure that your statement has been produced and inserted in the envelope correctly. They have no material effect on the content of your statement.

Questions? If you have any questions about your statement or any of the above information, please contact Alliance Benefit Group at 1-800-898-9344. Representatives are available between the hours of 8:00 a.m. and 5:00 p.m. Central Time.

Investment Performance

| For the period ending 03/31/2004 | | Return | | alized Total F | | Inception | Investment |
|--|-------|--------|--------|----------------|---------|------------|----------------|
| Investment Options | Qtr. | 1 Yr. | 3 Yrs. | 5 Yrs. | 10 Yrs. | Date | Туре |
| Sound Shore Fund | 3.55% | 46.59% | 5.32% | 7.52% | 13.04% | 05/03/1985 | Equities |
| Loomis Sayles Small Cap Value Fund (I) | 5.98% | 49.19% | 13.43% | 14.47% | 13.73% | 05/13/1991 | Equities |
| Fidelity Balanced Fund | 3.34% | 35.06% | 8.20% | 6.19% | 10.00% | 11/06/1986 | Equities |
| Value Line Asset Allocation Fund | 4.67% | 28.20% | 5.03% | 3.61% | 12.73% | 08/24/1993 | Equities |
| Fidelity Spartan U.S. Equity Index Fund | 1.64% | 34.93% | 0.47% | -1.35% | 11.48% | 03/03/1988 | Equities |
| American Century Equity Income Fund (Inv) | 1.30% | 31.30% | 10.63% | 11.20% | 14.73% | 08/01/1994 | Equities |
| AllianceBernstein Growth & Income Fund (A) | 4.15% | 41.04% | 0.80% | 3.77% | 12.75% | 07/01/1932 | Equities |
| Columbia Mid-Cap Growth Fund (Z) | 0.98% | 33.88% | -0.50% | 5.69% | 9.10% | 08/13/1985 | Equities |
| Fidelity Dividend Growth Fund | 1.39% | 31.43% | 1.45% | 2.16% | 14.70% | 04/28/1993 | Equities |
| American Funds Growth Fund of America (A) | 3.46% | 41.01% | 3.07% | 6.80% | 14.18% | 11/30/1973 | r. he Equities |
| INVESCO Dynamics Fund (Inv) | 2.85% | 43.42% | -3.11% | -1.49% | 9.57% | 09/15/1967 | Equities |
| Putnam International Equity Fund (A) | 3.19% | 44.95% | 0.91% | 4.09% | 9.30% | 02/28/1991 | Equities |
| Am. Funds Cap. World Gro. & Inc. Fund (A) | 4.09% | 53.62% | 9.89% | 9.97% | 13.27% | 03/26/1993 | Equities |
| Columbia Income Fund (Z) | 2.76% | 12.24% | 8.90% | 8.32% | 7.85% | 03/05/1986 | Fixed Income |
| Gartmore Morley Cap. Accumulation Fund (Svc) | 0.62% | 2.65% | 4.03% | 4.59% | 4.60% | 02/01/1999 | Fixed Income |

Mutual funds are not bank deposits or obligations, are not guaranteed by any bank, and are not insured or guaranteed by the FDIC. The Federal Reserve Board, or any other government agency. Investment in mutual funds involves risk, including possible loss of principal.

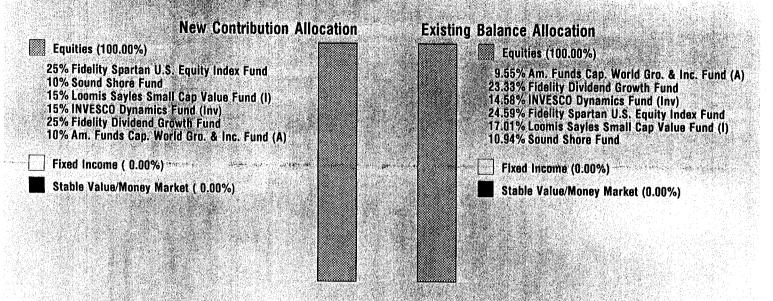
Performance quoted is past performance and is not indicative of future results. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Performance figures represent an investment made at the beginning of the reporting period. Results for investments made during the report period will differ. Performance information is taken from sources believed to be reliable, but is not guaranteed as to completeness or accuracy.

If no ten-year record is available, return is since inception.

Allocation Analyzer

Source Summary

The information below indicates how your Contributions are being invested (New Contribution Allocation) and the current allocation of your existing account (Existing Balance Allocation). Review your New Contribution Allocation to ensure these funds and investment categories still match your objectives. Also compare the Existing Balance Allocation to the New Contribution Allocation periodically to determine if your Existing Balance Allocation continues to reflect your objectives. Refer also to the full list of investment options offered by the plan sponsor.



| Source EE pre-tax | Beg. Balance \$ 9,308.87 | Contributions 733.97 | Gain/Loss 271.38 | Distributions 0.00 | <i>Other</i> 0.00 | Total Balance Vested % \$ 10,314,22. 100% | Vested Amount \$ 10,314.22 |
|----------------------|-----------------------------|-------------------------|---------------------|-----------------------|--|---|---|
| TOTAL | \$ 9,308.87 | | | | | \$ 10,314.22 | \$ 10,314,22 |
| | | | | | | | |
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| | | | | | | | |

| Summary Statement of / | nt of Activity | | | | Period Covered: | 01/01/2004 — 03/31/2004 | //31/2004 |
|--|---|---------------------------------------|---------------------------------------|---|--|---|--------------|
| CARA F HANSEN | Am. Funds Cap. World Gro. & Inc. Fund (A) | Fidelity Dividend Growth Fund | INVESCO Dynamics Fund (Inv) | Fidelity Spartan U.S. Equity Index Fund | Loomis Sayles Small Cap Value Fund (I) | Sound Shore Fund | Total |
| Shares - Start of Period Start of Period Share Value Shares - End of Period End of Period Share Value | 29.295 \$29.88 31.821 \$30.95 | 80.37 \$27.30 86.949 \$27.68 | 91.956 \$14.74 99.19 \$15.16 | 58.768 \$39.41 63.54 \$39.92 | 65.298 \$23.73 69.755 \$25.15 | 30.392 \$33.51 \$2.508 \$34.70 | |
| Beginning balance | \$ 875.33 | \$ 2,194.10 | \$ 1,355.43 | \$ 2,316.05 | \$ 1,549.52 | \$ 1,018.44 | \$ 9,308.87 |
| Contribution | 73.38 | 183.48 | 110.09 | 183.51 | F. 0F | 73.40 | 733.97 |
| Distribution | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| Dividend | 4.68 | 0.00 | 0.00 | 8.64 | 0.0 | 0.00 | 13.32 |
| Forfeiture | 0.00 | 0.00 | 0.00 | 00'0 | 00'0 L | 0.00 | 000 |
| Gain/Loss | 31.47 | 29.17 | 38.20 | 28.32 | 94.71 | 36.19 | 258.06 |
| Loan distribution | 000 | 000 | 0.00 | 0.00 | 000 | 0.00 | 0:00 |
| Loan repayment | 000 | 000 | £.00 | 0:00 | 0.00 | 0.00 | 00'0 |
| Transfer | 000 | 0.00 | 0.00 | 0.00 | 0.00 | 000 | 000 |
| Ending balance | \$ 984.86 | \$ 2,406.75 | \$ 1,503.72 | \$ 2,536.52 | * 5 1,754.34 | \$ 1,128.03 | \$ 10,314.22 |

AUSTIN MEDICAL CENTER ATTN: ROD NORDENG 1000 1ST DRIVE AUSTIN, MN 55912

Seq: 1609



CARA F HANSEN 906 14TH AVE SE AUSTIN, MN 55912 01083306

Austin Medical Center Employees' Pension
Plan

Account Summary

/01/01/2004 — 03/31/2004

| Balance on All Accounts (01/01/2004) | \$ 7,073.82 | Your Vested Balance |
|--------------------------------------|-----------------------------------|--|
| Earnings Gain/Loss | | |
| Contributions | \$ 681.94 | \$ 6,368.57 |
| Expenses Distributions | \$ 0,00 - \$ 0.00 - | Your Account Rate of Return |
| Other (See pages 4 & 5 for details) | \$ 2 0.00 | Your Account Rate of Return |
| Balance on All Accounts (03/31/2004) | \$ 7,960.64 | 2 2,91% |
| | | Annual Control of the |

Message Board

Important Messages from Alliance Benefit Group:

Personal Data Website Feature: When accessing your retirement account balances on the website, please check the new Personal Data menu item and verify your data is correct. If changes need to be made, or if you have an email address, please enter the correct information and then click on submit to update your personal information.

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Investment Performance

| For the period ending 03/31/2004 | | Return | | alized Total | Return | Inception | Investment |
|--|--------|--------|--------|--------------|---------|--------------|-----------------------|
| Investment Options | Qtr. | 1 Yr. | 3 Yrs. | 5 Yrs. | 10 Yrs. | Date | Туре |
| Columbia Mid-Cap Growth Fund (Z) | 0.98% | 33.88% | -0.50% | 5.69% | 9.10% | 08/13/1985 | Equities |
| Am. Funds Cap. World Gro. & Inc. Fund (A) | 4.09% | 53.62% | 9.89% | 9.97% | 13.27% | 03/26/1993 | Equities |
| Fidelity Balanced Fund | 3.34% | 35.06% | 8.20% | 6.19% | 10.00% | 11/06/1986 | Equities |
| Value Line Asset Allocation Fund | 4.67% | 28.20% | 5.03% | 3,61% | 12.73% | 08/24/1993 | Equities |
| Fidelity Spartan U.S. Equity Index Fund | 1.64% | 34.93% | 0.47% | -1.35% | 11.48% | 03/03/1988 | Equities |
| Loomis Sayles Small Cap Value Fund (I) | 5.98% | 49.19% | 13.43% | 14.47% | 13.73% | 05/13/1991 | Equities |
| American Funds Growth Fund of America (A) | 3.46% | 41.01% | 3.07% | 6.80% | 14.18% | 11/30/1973 | Equities |
| Sound Shore Fund | 3.55% | 46.59% | 5.32% | 7.52% | 13.04% | 05/03/1985 | Equities |
| Putnam International Equity Fund (A) | 3.19% | 44.95% | 0.91% | 4.09% | 9.30% | 02/28/1991 | Equities |
| American Century Equity Income Fund (Inv) | 1.30% | 31.30% | 10.63% | 11.20% | 14.73% | 08/01/1994 | Equities 4 |
| INVESCO Dynamics Fund (Inv) | 2.85% | 43.42% | -3.11% | -1.49% | 9,57% | 09/15/1967 | Equities |
| Invesco Total Return | 0.53% | 21.00% | 1.76% | -0.38% | 7.73% | 09/22/1987 | Equities. |
| PBHG Emerging Growth Fund | -3.65% | 59.45% | -7.43% | -7.22% | 2.36% | - 06/14/1993 | Equities |
| AllianceBernstein Growth & Income Fund (A) | 4.15% | 41.04% | 0.80% | 3.77% | 12.75% | 07/01/1932 | Equities |
| Fidelity Dividend Growth Fund | 1.39% | 31.43% | 1.45% | 2.16% | 14.70% | 04/28/1993 | Equities |
| Columbia Income Fund (Z) | 2.76% | 12.24% | 8.90% | 8.32% | 7.85% | 03/05/1986 | Fixed Income |
| Morley Capital Stable Value | 0.83% | 3.69% | 4.81% | 5.20% | 5.52% | NA . | Stable Value/Money MI |

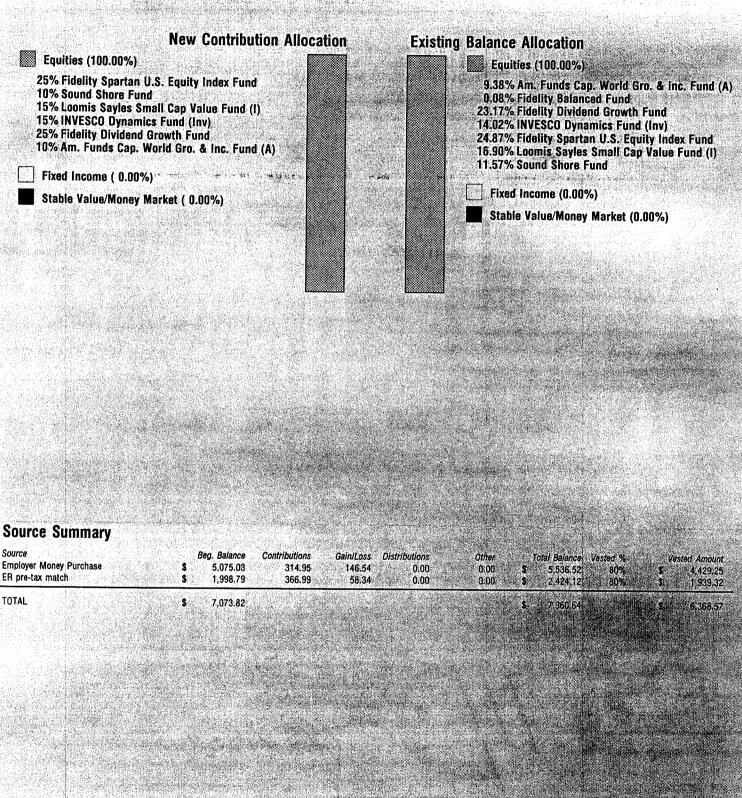
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Performance quoted is past performance and is not indicative of future results. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Performance figures represent an investment made at the beginning of the reporting period. Results for investments made during the report period will differ. Performance information is taken from sources believed to be reliable, but is not guaranteed as to completeness or accuracy.

If no ten-year record is available, return is since inception.

Allocation Analyzer

The information below indicates how your Contributions are being invested (New Contribution Allocation) and the current allocation of your existing account (Existing Balance Allocation). Review your New Contribution Allocation to ensure these funds and investment categories still match your objectives. Also compare the Existing Balance Allocation to the New Contribution Allocation periodically to determine if your Existing Balance Allocation continues to reflect your objectives. Refer also to the full list of investment options offered by the plan sponsor.



| CARA F HANSEN | Am. Funds Cap. World Gro. & Inc. Fund (A) | Fidelity Balanced Fund | Fidelity Dividend Growth Fund | INVESCO Dynamics Fund (Inv) | Fidelity Spartan U.S. Equity Index Fund | Loomis Sayles Small Cap Value Fund (1) | Sound Shore Fund | Total |
|--|---|--------------------------------------|--|--|---|--|--|-------------|
| Shares - Start of Period Start of Period Share Value Shares - End of Period End of Period Share Value | 21.824 \$29.88 24.138 \$30.95 | 0.346 \$16.75 0.347 \$17.25 | 60.542 \$27.30 66.643 \$27.68 | 66.914 \$14.74 73.626 \$15.16 | 45.205 \$39.41 49.596 \$39.92 | 49.368 \$23.73 53.504 \$25.15 | 24.583 \$33.51 26.548 \$34.70 | |
| Beginning balance | \$ 652.10 | \$ 5.80 | \$ 1,652.80 | \$ 986.31 | \$ 1,781.53 | \$ 1,171.50 | \$ 823.78 | \$ 7,073.82 |
| Contribution | 68.20 | 0.00 | 170.50 | 102.32 | 170.48 | 10224 | 68.20 | 681.94 |
| Distribution | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 000 | 9070 | 0.00 |
| Dividend | 3.55 | 0.02 | 0.00 | 0.00 | 6.73 | 000 | 000 | 10.30 |
| Forfeiture | 000 | 0.00 | 00'0 | 0.00 | 0.00 | 000 | 0.00 | 0.00 |
| Gain/Loss | 23.22 | 0.17 | 21.38 | 27.54 | 27.14 | 71.89 | 29.24 | 194.58 |
| Loan distribution | 000 | 0.00 | 0.00 | 000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Loan repayment | 0.00 | 000 | 0.00 | 000 | 0.00 | 000 + | 0.00 | 0.00 |
| Transfer | 0.00 | 000 | 0.00 | 000 | 0.00 | 0.0 | 000 | 0.00 |
| Ending balance | \$ 747.07 | \$ 5.99 | \$ 1,844.68 | \$ 1,116.17 | \$ 1,979.88 | \$ 1,345.63 | \$ 921.22 | \$ 7,960.64 |

AND AND ADDRESS OF TAXABLE



Sturm & Associates Attn: Benefits Manager Personal and Confidential 4220 West 76th St Edina MN 55435

January 1, 2004 - March 31, 2004

Birth Date:

06/06/1970

Plan Entry Date:

04/08/1998

TREVOR D. HANSEN 906 14TH AVENUE SE AUSTIN MN 55912

South Central MN Electrical Workers 401(k) Plan

Account Summary

| Account Value on 03/31/2004 | \$41,359.56 |
|------------------------------|-------------|
| Investment Results | 823.87 |
| Fees/Expenses | -25.00 |
| Loan Repayments | 169.86 |
| New Annuity (Profit Sharing) | 300.80 |
| Transferred Assets | 28,636.13 |
| Account Value on 01/01/2004 | \$11,453.90 |

Account value does not include your outstanding loan balance of \$2,867.09. Please see Loan

Personal Performance

Your Performance This Period

Vested Percentage

2.27%

100%

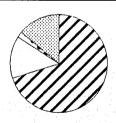
Your personal performance is calculated taking into consideration your opening and closing account values and cash activity such as contributions, loans and withdrawals on the date they occurred.

News From Your Plan Sponsor

Prudential Financial, Inc. has acquired the retirement operations of CIGNA Corporation to form a new retirement services organization -- Prudential Retirement. For more information, please see the "It's Official!" article at the back of this statement.

Because the new organization will no longer use the CIGNA brand or rely on CIGNA's investment management capabilities, we will be renaming some of our funds and their management companies to reflect the new oversight role played by Prudential. While the name of some funds will change, there is no change to investment strategy of the funds. The new management also has no impact on investment management fees. The name changes will begin to be reflected as early as late-April when you log on to www.myClGNA.com and will be used on your second quarter statement.

Current Asset Allocation



70% Balanced 14% Mid Cap Stock • • • • 2% Small Cap Stock 33 14% Global/Int'l Stock

This is the allocation of your current plan investments. Percentages may not be exact due to rounding.

When your investments are diversified, you're cushioned against the impact of poor performance within a single investment category. To learn more about how you might diversify your retirement account, simply log on to www.myClGNA.com, visit The Academy, and take the online course "How to Choose Your Investments."

Page 1 of 6

FOR MORE UP-TO-DATE INFORMATION:

Visit www.myCIGNA.com to access your account online

1.800.253.2287

24-hour toll-free voice response system Representatives available M-F, 8 a.m.-10 p.m. and Sat. 9 a.m.-1 p.m., Eastern Time

Hearing Impaired: Call (TDD) 1 800.834.2766



616766 11/02

Activity Summary by Fund

| | | Value on 01/01/2004 | Additions | Deductions | Change in Value | Value on 03/31/2004 |
|---------------------------------|------|------------------------|-------------|----------------------|--------------------|------------------------|
| Balanced | | | | | | |
| CIGNA Lifetime 60 | | \$10,304.48 | \$18,197.22 | ¢ 17.07 | ቀ ርብር ተር | #00 000 7 0 |
| Total Balanced | | \$10,304.48 | \$18,197.22 | \$-17.07 \$-17.07 | \$506.16 | \$28,990.79 |
| Mid Cap Stock | | Ψ10,504.40 | φ10,197.22 | Φ-17.07 | \$506.16 | \$28,990.79 |
| PBHG Growth | | \$0.00 | \$5,380.59 | \$-5,415.67 | \$35.08 | \$0.00 |
| Fidelity Mid Cap Stock Fund | | 0.00 | 5,415.67 | -3.74 | 71.49 | 5,483.42 |
| Mid Cap Value Wellington Mgmt | | 0.00 | 84.94 | | 0.49 | 85.43 |
| Total Mid Cap Stock | | \$0.00 | \$10,881.20 | \$-5,419.41 | \$107.06 | \$5,568.85 |
| Small Cap Stock | | | | | | , , , , , , , |
| Royce Low Priced Stock Fund | | \$923.66 | \$0.00 | \$-0.41 | \$73.98 | \$997.23 |
| Total Small Cap Stock | : | \$923.66 | \$0.00 | \$-0.41 | \$73.98 | \$997.23 |
| Global/Int ¹ I Stock | | | | | | 7551,125 |
| Janus Worldwide Fund | | \$225.76 | \$5,251.17 | \$-5,546.81 | \$69.88 | \$0.00 |
| Amer Cap Wrld Grw & Inc Fund | | 0.00 | 5,739.68 | -3.78 | 66.79 | 5,802.69 |
| Total Global/Int'l Stock | | \$225.76 | \$10,990.85 | \$-5,550.59 | \$136.67 | \$5,802.69 |
| Total | | \$11,453.90 | \$40,069.27 | -\$10,987.48 | \$823.87 | \$41,359.56 |

Additions and deductions to your account may include the following transactions - contributions, loan repayments, adjustments, transfers in, withdrawals, loan grants, transferred assets, expenses, and transfers out. Change in value may include dividends and market appreciation/depreciation. If you requested a fund transfer during the statement period, please refer to the Fund Transfers section for additional information.

Fund Transfers

| | Transfers In | Transfers Out |
|------------------------------|-----------------|--------------------|
| Mid Cap Stock | | |
| PBHG Growth | \$0.00 | \$-5,415.67 |
| Fidelity Mid Cap Stock Fund | 5,415.67 | 4 0, 110.07 |
| Total Mid Cap Stock | \$5,415.67 | \$-5,415.67 |
| Global/Int'l Stock | | |
| Janus Worldwide Fund | \$0.00 | \$-5,546.81 |
| Amer Cap Wrld Grw & Inc Fund | 5,546.81 | |
| Total Global/Int'l Stock | \$5,546.81 | \$-5,546.81 |
| Total | \$10,962.48 | -\$10,962.48 |

Page 2 of 6



Your Investments

| | | | Units/Shares on 03/31/04 | Unit/Share Price on 03/31/04 | Value on 03/31/04 | % of Total Account Value |
|--|----------|----------|-----------------------------|---|----------------------|--------------------------------|
| Balanced | | Jan 1997 | | | | |
| CIGNA Lifetime 60 | | | 2,109.453 | \$13.743 | \$28,990.79 | |
| Total Balanced | | | | | \$28,990.79 | 70% |
| Mid Cap Stock | | | | | | |
| Fidelity Mid Cap Stock Fund Mid Cap Value Wellington Mgmt | | | 246.446 5.692 | \$22.250 \$15.010 | \$5,483.42 85.43 | |
| Total Mid Cap Stock | | | | | \$5,568.85 | 14% |
| Small Cap Stock | | | | | | |
| Royce Low Priced Stock Fund | <u> </u> | | 66.042 | \$15.100 | \$997.23 | |
| Total Small Cap Stock | | | | | \$997.23 | 2% |
| Global/Int ¹ Stock | | | | | | |
| Amer Cap Wrld Grw & Inc Fund | | it e | 187.972 | \$30.870 | \$5,802.69 | |
| Total Global/Int'l Stock | | | | *************************************** | \$5,802.69 | 14% |
| Total | | | | | \$41,359.56 | 100% |

We calculate the value of your investment in each fund at the end of the statement period (number of units/shares held X the unit/share price). In calculating ending values we do not include transactions pending settlement. As you review your statement, please note that there may be differences in the ending value due to rounding of units/shares held and the unit/share price.

Investment Elections & Vesting

| | | 401(k) Contribution | Annuity Contributions | New Annuity (Profit Sharing) |
|-------------------------------|--|---------------------|--------------------------|---------------------------------|
| Balanced | | | | 3, |
| CIGNA Lifetime 60 | | 25% | 50% | 50% |
| Total Balanced | | 25% | 50% | 50% |
| Mid Cap Stock | | | | |
| Mid Cap Value Wellington Mgmt | | 50% | | |
| Total Mid Cap Stock | | 50% | | |
| Global/Int'l Stock | | | | |
| Amer Cap Wrld Grw & Inc Fund | | 25% | 50% | 50% |
| Total Global/Int'l Stock | | 25% | 50% | 50% |
| Total | | 100% | 100% | 100% |
| Vesting Percent | | 100% | 100% | 100% |

Contribution Detail

| | Contributions | ons |
|---|------------------------------|-------------|
| Source | This Period Since Jan | Fe 4.51 (a) |
| Annuity Contributions New Annuity (Profit Sharing) | \$0.00 \$674. 300.80 300. | A PARTY OF |
| Total | \$300.80 \$975. | 100 |

Page 3 of 6

FOR MORE UP-TO-DATE INFORMATION:



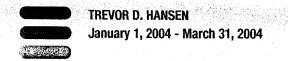
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Hearing Impaired: Call (TDD) 1.800.834.2766

Visit www.myClGNA.com to access your account online





Loan Detail

| You Borrowed: | • | | | | |
|--------------------|--------------------------|--------------|------------------|---------------|------------------|
| \$3,000.00 | on 11/14/2003 | @ | 5.00% | for | 60 payments |
| Outstanding Ba | ilance: | | | | |
| Prior Balance | | | | | \$3,000.00 |
| Principal Payme | nts This Period | | | | \$132.91 |
| Outstanding Ba | ilance | | | | \$2,867.09 |
| Approximate Pay | yments Left | | | | 57 |
| Interest Paid Thi | is Period | | | | \$36.95 |
| Interest Paid To | Date | | | | \$36.95 |
| Principal Paid To | o Date | | | | \$132.91 |
| If you have missed | d a payment or your loar | is in defaul | it, your Outstan | nding Balance | e represents the |

remaining principal amount of your loan to be repaid plus any additional accrued interest.

Did you know that having outstanding loans could impact the overall performance of your retirement plan? Learn more by logging on to www.myClGNA.com and visiting The Academy.

Fund Performance

Average annual returns are provided as a means to compare different investment vehicles. These returns reflect what an investment earned or lost on average per year for the time period

A message regarding Lifetime Funds: Although considered part of the Balanced Fund category in all other sections of your statement, these funds are broken out separately here for review against specific benchmarks. Lifetime Funds are designed to help you achieve your financial goals according to your risk tolerance and stage of life. Because each Lifetime Fund is designed to be a stand-alone fund, individuals need only to invest their retirement account balance in one Lifetime Fund. To learn more about life stages and how Lifetime Funds can help create a successful retirement plan, log on to www.myClGNA.com.

Please note: Fund categories are organized from most aggressive to least aggressive.

Indicates the funds or other investment options you are invested in.

| | | | Ave | <u>rage Annual Ketu</u> | 'ns | |
|--------------------------|--------|------------|-------------------|-------------------------|-----------------|----------------|
| | This | Since | | | 10 Years or | |
| Lifetime Funds | Period | Jan. 1 One | e Year 3 Y | ears 5 Years | Since Inception | Inception Date |
| Lifetime60 Enjoying | | * | | | , | |
| Benchmark for Lifetime60 | 2.81% | 2.81% 18 | 3.60% <i>5</i> .8 | 37% 4.81% | 8.39% | |
| CIGNA Lifetime 60 | 2.22% | 2.22% 16 | 6.53% 4.9 | 4.27% | 7.43% | 04/30/1994 |

Additional Investments Available In Your Plan:

Please note: Fund categories are organized from least aggressive to most aggressive.

Indicates the funds or other investment options you are invested in.

| | | | | Average / | Innual Retur | ns | |
|--|--------|--------|----------|-----------|--------------|-----------------|----------------|
| 그리는 그는 것으로 한 번째 이상 등을 가셨다. | This | Since | | | | 10 Years or | |
| | Period | Jan. 1 | One Year | 3 Years | 5 Years | Since Inception | Inception Date |
| Fixed Income-Intermediate Bond | | | | | | | |
| Benchmark: Lehman Brothers Gov/Credit Intermediate | 2.47% | 2.47% | 5.30% | 7.36% | 7.22% | 7.11% | |
| TimesSquare High Grade Bond | 2.38% | 2.38% | 6.33% | 7.76% | N/A | 8.65% | 11/01/1999 |
| Balanced-Value | | | | | | | |
| Benchmark: 60% Russell 1000 Value / 40% Lehman | 2.89% | 2.89% | 25.71% | 5.97% | 5.61% | 10.86% | |
| Fidelity Puritan Fund | 2.08% | 2.08% | 28.72% | 5.44% | 4.34% | 9.80% | |

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Fund Performance (continued)

Please note: Fund categories are organized from least aggressive to most aggressive.

Indicates the funds or other investment options you are invested in.

| | and the first problem in the problem is a second of the contract of the contra | | N | | <u>Average</u> | <u>Annual Retur</u> | ns | |
|---|--|--------|-----------|----------|----------------|---------------------|-----------------|----------------|
| | | This | Since | | | | 10 Years or | |
| | | Period | Jan. 1 | One Year | 3 Years | 5 Years | Since Inception | Inception Date |
| | Large Cap Stock-Value | | | | | | | |
| | Benchmark: Russell 1000 Value Index | 3.03% | 3.03% | 40.82% | 4.31% | 3.89% | 12.61% | |
| | Dodge & Cox Stock Fund | 4.96% | 4.96% | 46.66% | 10.41% | 12.69% | 16.07% | |
| | Large Cap Stock-Blend | | | | | | | |
| | Benchmark: Russell 1000 Index | 1.90% | 1.90% | 36.37% | 1.26% | -0.56% | 11.66% | |
| | S&P 500 Index | 1.60% | 1.60% | 34.59% | 0.28% | -1.55% | 11.25% | |
| | Large Cap Stock-Growth | | | | | | | |
| | Benchmark: Russell 1000 Growth Index | 0.79% | 0.79% | 32.18% | -1.74% | -6.13% | 9.79% | |
| | American Century Ultra | 3.39% | 3.39% | 31.61% | 1.05% | -2.68% | 9.36% | |
| | Mid Cap Stock-Value | | | | | | | |
| | Benchmark: Russell MidCap Value Index | 5.35% | 5.35% | 51.60% | 11.71% | 10.57% | 13.96% | |
| > | | 3.43% | 3.43% | 55.89% | 10.56% | 14.98% | 15.06% | 09/29/2000 |
| | Mid Cap Stock-Growth | | | | | | | |
| | Benchmark: Russell MidCap Growth Index | 4.83% | 4.83% | 49.63% | 5.00% | 2.29% | 10.27% | |
| > | Fidelity Mid Cap Stock Fund | 3.15% | 3.15% | 41.28% | -1.18% | 9.78% | N/A | |
| | Small Cap Stock-Blend | | | | | | | |
| | Benchmark: Russell 2000 Index | 6.26% | 6.26% | 63.83% | 10.90% | 9.66% | 10.44% | |
| > | Royce Low Priced Stock Fund | 8.01% | 8.01% | 69.47% | 17.21% | 23.63% | N/A | |
| | Small Cap Stock-Growth | | | | | | | |
| | Benchmark: Russell 2000 Growth Index | 5.58% | 5.58% | 63.16% | 5.40% | 2.31% | 6.45% | |
| | INVESCO Small Co Growth Acct | 3.66% | 3.66% | 43.80% | -0.56% | 3.83% | 8.95% | |
| | International Stock-Blend | | | | | | | |
| | Benchmark: MSCI EAFE (net) | 4.34% | 4.34% | 57.54% | 3.43% | 0.52% | 4.55% | |
| | Cred Suis Intrnatl Focus-Adv | 2.90% | 2.90% | 47.92% | N/A | N/A | 3.99% | 12/24/2001 |
| | Other | | | | | | | |
| | IBEW-NECA Stable Value Fund | 0.95% | 0.95% | 4.56% | 5.19% | 5.60% | N/A | |
| > | Amer Cap Wrld Grw & Inc Fund | 4.00% | 4.00% | 51.84% | N/A | N/A | N/A | |
| | | | Sec. 1985 | | | | | |

For more fund information, log on to www.myClGNA.com and choose "Investment Performance" under your Plan account,

These returns are net of investment-related fees and charges as well as current contract charges (including asset charges). Your actual rate of return may differ from these returns depending on your specific account activity (including the timing of your contributions and purchases and other account transactions), and any changes in contract charges. Historical returns reflect either actual account performance or a combination of actual account performance and the investment manager's composite, which may consist of one account. Investments in the market-valued funds involve the risk and rewards associated with the securities market. Investment performance reflects true period earnings. The fixed fund is money allocated by one or more financial institutions. Only the dollars held by Connecticut General are guaranteed. Inception Date represents the date the assets were first invested in the fund or the date the fund manager initiated the class of shares. "N/A" indicates the fund was not in existence or data was not available at the time the statement was printed.

FOR MORE UP-TO-DATE INFORMATION:

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CIGNA Retirement & Investment Services

616766 11/02

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IT'S OFFICIAL!

Prudential Financial, Inc. has acquired the retirement business of CIGNA Corporation to form a new retirement services organization... Prudential Retirement.

The new Prudential Retirement will be an industry leader. The acquisition of CIGNA's retirement business has created a "perfect partner-ship" of two companies that excelled at different aspects of the retirement market. The result: a company that is capable of handling every aspect of retirement planning, from building your retirement nest egg to preserving your money through retirement.

This new organization is poised to deliver a stronger set of product and service capabilities — all aligned with Prudential Retirement's strategy to help you grow and protect your wealth.

We do not foresee any significant changes to our products and services. The same people who have helped you effectively plan for retirement will still be available to provide you with assistance.

- It's all about customer service both Prudential Financial and CIGNA have decades of experience in providing service excellence.

 As a combined organization, our focus remains providing superior service to you.
- The phone number you call to access your retirement information or to speak with Participant Service representatives will not change. You can still call 800-253-2287 to reach us.
- You may also access your retirement information online at the same website: www.myCIGNA.com.

Prudential Financial, whose brand is recognized by 9 out of 10 Americans, has a history of more than 125 years in financial services. CIGNA wrote its first defined benefit plan in 1924, and has worked with sponsors and participants for nearly 80 years. This combined financial and retirement heritage is now at work for you.

Additional information about Prudential Financial's acquisition of CIGNA's retirement business can be found at www.cignaretirementnews.com

Prudential Financial is a service mark of The Prudential Insurance Company of America, Newark, NJ and its affiliates. Securities products and services are distributed by Prudential Retirement Brokerage Services, Inc. (PRBS), 280 Trumbull Street, Hartford, CT, 06103. PRBS is a Prudential Financial company. Prudential Retirement is a Prudential Financial business.

CIGNA Life Insurance Company, Hartford, CT, a Prudential Financial company, is acting as the administrative agent for **Connecticut**General Life Insurance Company, Bloomfield, CT



Review and keep this Statement. Your statement contains information provided by your employer and prices from third party vendors. Please review your statement and immediately report any problems to CIGNA Retirement & Investment Services by calling 1.800.253.2287. If you fail to notify us within 60 days after receiving this statement, CIGNA Retirement & Investment Services will not be obligated to correct past errors. Changes in prices received after the issuance of this statement will be reflected in your next statement.

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Based on Fortune/Roper Corporate Reputation Index. 2001

AFFIDAVIT OF SERVICE BY FACSIMILE TRANSMISSION

STATE OF MINNESOTA)
)ss
COUNTY OF MOWER)

Shelley A. Clark, of the City of Austin, County of Mower, State of Minnesota, being duly sworn, states that on the 17th day of October, 2004, she served the annexed **RESPONSE TO**

NOTICE OF HEARING AND MOTION FOR OBJECTING TO CLAIMED

EXEMPTIONS on:

Charles W. Ries
Bankruptcy Trustee
Maschka, Riedy & Ries
Union Square Business Center, Suite 200
201 North Broad Street
P.O. Box 7
Mankato, MN 56002-0007
Fax: 507-625-4002

United States Trustee 1015 U. S. Courthouse 300 South Fourth Street Minneapolis, MN 55415

Fax: 612-664-5516

parties in this action, by faxing to them a copy thereof, directed to said persons at the aforementioned last known addresses and facsimile numbers.

Shelley A. Clark

Subscribed and sworn to before me this 17th day of October, 2004.

Notary Public

DEAN K. ADAMS

NOTARY PUBLIC-MINNESOTA

MY COMMISSION EXPIRES 1-31-2005

AFFIDAVIT OF SERVICE BY MAIL

Shelley A. Clark, of the City of Austin, County of Mower, State of Minnesota, being duly sworn, states that on the 17th day of October, 2004, she served the annexed **RESPONSE TO**

NOTICE OF HEARING AND MOTION FOR OBJECTING TO CLAIMED

EXEMPTIONS on:

Charles W. Ries
Bankruptcy Trustee
Maschka, Riedy & Ries
Union Square Business Center, Suite 200
201 North Broad Street
P.O. Box 7
Mankato, MN 56002-0007

United States Trustee 1015 U. S. Courthouse 300 South Fourth Street Minneapolis, MN 55415

parties in this action, by mailing to them a copy thereof, enclosed in an envelope, postage prepaid, and by depositing same in the post office at Austin, Minnesota, directed to said persons at the aforementioned last known addresses.

Shelley A. Clark

Subscribed and sworn to before me this 17th day of October, 2004.

Notary Public

DEAN K. ADAMS NOTARY PUBLIC-MINNESOTA BY COMMISSION EXPIRES 1-31-5